

SRIZO16 CONVENTION & EXPOSITION

LAS VEGAS APRIL 2-7

MANDALAY BAY RESORT & CASINO

program

THANK YOU TO OUR ISRI2016 SPONSORS





NONFERROUS EXPO HOSPITALITY

Booth 813



Equipment Space B5

CIRCLE OF SAFETY EXCELLENCE™ HOSPITALITY

Booth 2036





CONVENTION TOTE BAGS

Equipment Area B12







OPENING GENERAL SESSION

CONVENTION PROGRAM

Booth 1737

CONVENTION LANYARD



Volvo Construction Equipment





EXHIBIT LOCATOR BOARDS

Equipment Area B4

POCKET SCHEDULE

Equipment Area A11

HIGHLIGHTER PENS

Equipment Area B8

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ISRI CONVENTION REGISTRATION CENTER

REGISTRATION HOURS

SATURDAY SUNDAY April 2 April 3		MONDAY April 4	TUESDAY April 5	WEDNESDAY April 6	THURSDAY April 7	
2:30 - 6 p.m.	7 a.m 6 p.m.	7 a.m 7:30 p.m.	7 a.m 5 p.m.	7:30 a.m 5 p.m.	7 a.m NOON	

REGISTRATION PRIVILEGES

ISRI offers several levels of registration to meet the needs of different convention attendees. The chart below can help you determine which events you can attend with your badge. If you wish to upgrade your badge, please visit the onsite registration desk.

*Exhibit Hall staff badge is only available to employees of exhibiting companies who are working in the company's exhibit area.

Registration Badge Type	ISRI Governance Meetings	Exhibit Hall Opening Gala April 4	Exhibit Hall April 5-6	ISRI Workshops & General Sessions	"Just for Fun" Programs	ISRI Materials ID Sessions April 7	Final Night Party
Full Registration	ISRI Members Only	Yes	Yes	Yes	Yes	Yes	Yes
Trade Show-Only	ISRI Members Only	No	Yes	No	No	Yes	No
Exhibitor	ISRI Members Only	Yes	Yes	Yes	Yes	Yes	Yes
Exhibit Hall Staff*	ISRI Members Only	Yes	Yes	No	No	No	No
Social Badge	ISRI Members Only	Yes	No	No	Yes	No	Yes

SPOUSES & GUESTS

In order for Spouses and Guests to participate in all aspects of the 2016 ISRI Convention and Exposition, including Workshops, General Sessions and the Final Night Beach Party, they must have a full conference registration badge. Spouses and Guests registered with the "Trade Show-Only" badges are welcome to enjoy the hospitality areas and to attend the events in the Exhibit Hall on Tuesday and Wednesday ONLY.

SOCIAL BADGE

The Social Badge Includes admission to the Opening Night Gala, the Final Night Beach Party, the Consumers Pub Crawl Reception, and the "Just for Fun" Programs. This badge does not allow for any other entry into the Exhibit Hall or any other General Sessions or Workshop Sessions.

CHILDREN'S ADMISSION POLICY

Children aged 2 to 16 must have a full conference registration to attend functions at the 2016 ISRI Convention and Exposition. Children not registered for the convention will be given the opportunity to visit the Exhibit Hall only after 2 p.m. on each day. Children should always be accompanied by a registered adult parent or guardian. Strollers are not permitted in the exhibit areas. Arrangements for day care or babysitting should be made by contacting your hotel concierge.

HOSPITALITY HOURS

Sunday 7 a.m. - 6 p.m. *Mandalay Bay Ballroom Foyer North*

Monday 7 a.m. - 3:30 p.m. Mandalay Bay Ballroom Foyer North

Tuesday 8:30 a.m. - 5 p.m. In the Exhibit Hall

Wednesday 8:30 a.m. - 4:30 p.m. *In the Exhibit Hall*

Thursday 7 a.m. - 3:30 p.m. *Mandalay Bay Ballroom Foyer North*

LOST BADGE REPLACEMENT COSTS

	Full Registration	Trade-Show Only	Exhibit Personnel	Guest/Child Badge	Final Night Adult Ticket	Final Night Child Ticket
Monday, April 4	\$775		\$250	\$275		
Tuesday, April 5	\$550	\$450	\$250	\$225		
Wednesday, April 6	\$450	\$300	\$250	\$175		
Thursday, April 7	\$325			\$150	\$200	\$150

^{**}Badges printed with photos can be replaced at any time for \$325 Full, \$300 Trade Show Only.**

EXHIBIT HALL HOURS

The ISRI Exhibit Hall offers something for everyone. Stroll the aisles while learning about new products and services that can help you better achieve your business goals. Visit with your current business partners and meet potential new ones!

Monday 5 p.m. - 7:30 p.m.

(Opening Night Gala — Open to fully registered guests and social badges only)

Tuesday 8:30 a.m. - 5 p.m.

(Continental breakfast and lunch will be served in Exhibit Hall)

Wednesday 8:30 a.m. - 4:30 p.m.

(Continental breakfast and lunch will be served in Exhibit Hall)

SOCIAL MEDIA

Follow the happenings of ISRI2016 on Twitter and use #ISRI2016.

FIRST-TIME ATTENDEES WELCOME AND ORIENTATION

ISRI extends a warm welcome to the firsttime attendees at this year's convention! Please join us at the First-Time Attendees Welcome and Orientation on Monday from 4 to 5 p.m. in rooms Reef E-F.

ADMISSION AND SECURITY

Your badge is your primary credential for all functions associated with the 2016 ISRI Convention and Exposition. You should have your badge and government-issued photo identification with you at all times when attending convention events. You will be asked to provide photo identification along with your badge credential at many events. Security personnel will enforce this requirement. Badges are not transferable.

SOLICITATION POLICY

ISRI's exposition was created for the convenience and benefit of contracted exhibitors. Distribution of sales information and/or literature is restricted to contracted exhibitors and sponsors and to those who have a previously established agreement with the Institute of Scrap Recycling Industries Inc. that provides for these activities. Those found to be in violation of this policy may be subject to removal from the Exhibit Hall and/or loss of convention credentials without compensation. In addition, ISRI has established "No Solicitation Zones" that include areas near the entrance to the Exhibit Hall and in the hallways outside of workshop rooms.

ISRI APP AND EDAILY

Download ISRI Mobile from the Apple Store or Google Play for all your convention needs. Receive important notifications and up-to-the-minute information. Also look for the Convention eDaily e-mail every morning with all your ISRI2016 happenings.

LOST (AND FOUND) ITEMS

Lost your glasses, keys, cell phone? Check with the ISRI Registration Desk. All items turned in to ISRI will be located there. If you have found an item, please take it to the ISRI Registration Desk or to any ISRI staff member. At the end of the day, all items will be turned over to Mandalay Bay Security located on Level 2 of the Convention Center.

WI-FI INTERNET ACCESS

Attendees who purchased Wi-Fi within their hotel room in any of the MGM Resorts properties will be able to use the same Wi-Fi throughout the convention center as well. Note that this does not apply to the Four Seasons Resort.

CELLULAR PHONES/ ELECTRONIC DEVICES

As a courtesy to our presenters, please turn off cellular phones and other electronic devices that may emit sounds during the programs.

HOTEL CONTACT INFORMATION

Mandalay Bay • (702) 632-7777 3950 S Las Vegas Blvd, Las Vegas, NV 89119

The Delano • (702) 632-7888 3940 S Las Vegas Blvd, Las Vegas, NV 89119

The Four Seasons • (702) 632-5000 3960 S Las Vegas Blvd, Las Vegas, NV 89119

The Luxor • (702) 262-4000 3900 S Las Vegas Blvd, Las Vegas, NV 89119

HOW ARE WE DOING?

The ISRI Convention Committee wants your feedback. Committee members will be circulating throughout the week wearing special ribbons. If you have a comment or suggestions that will help make the convention a more valuable experience now or in the future, please let us know.

We welcome your comments in person or by e-mail at ISRIConvention@isri.org.

JUST FOR FUN AT ISRI2016

The primary agenda of an ISRI convention is about business, but there's more to us and our lives than just work. That's why ISRI created the "Just for Fun" program that brings workshops and other events that are more than just "spouse" programs. These programs are entertaining, educational, and informative to our lives outside the workplace. This year, ISRI offers two great programs.

TUESDAY, APRIL 5

1:30 p.m.

Breakers H-I

Keeping Your Kids Safe from Cyberbullying and Other Online Threats

Kids today have to contend with threats and hazards that older generations never even thought of. With the proliferation of hand-held electronics, computers, tablets, and phones, kids are facing threats not only in the physical world, but in the virtual one as well. Parents unaccustomed to these threats are being left behind in

their ability to help their kids navigate these choppy waters. **Tina Meier** is an internationally recognized speaker on bullying, cyberbullying, suicide awareness, and prevention. Her experience is personal, as she lost her own 13-year-old daughter to suicide over a fake cyber-relationship with someone she thought was

a teen boy, but was instead a fictitious character made up by an adult neighbor and her teenage daughter. Hear her story and learn ways to help protect your own children.

WEDNESDAY, APRIL 6

10:30 a.m.

Wynn Las Vegas

A Day at Wynn Las Vegas

Travel with other ISRI guests to Wynn Las Vegas, the premier destination on the Las Vegas Strip. Guests will enjoy an exclusive viewing and presentation at Wynn Collection - A thoughtfully curated selection of head-to-toe fashion and accessories for men and women. Discover the finest from an international roster of A-list designers and sip champagne while hearing from experienced buyers about current styles at top fashion houses. Following the presentation, guests will delight in a patio luncheon steps away at The Country Club before returning to Mandalay Bay Resort. NOTE: Space is limited for this event. You can confirm your attendance by signing up at ISRI Registration. The tour will depart from the lower level valet entrance of Mandalay Bay at 10:30 a.m., sharp.





WHAT'S NEW?

MORE EXCLUSIVE EXHIBIT HALL TIME -

ISRI's Opening General Session moves to later in the day to give you exclusive time to visit with exhibitors and see the latest equipment, products, and services for the scrap recycling industry.

CONSUMERS RECEPTION IN THE EXHIBIT

HALL — The consumers event moves to Wednesday afternoon in the Exhibit Hall. Meet your consumers in the various commodity hospitality areas, where ISRI will be serving craft beers and other beverages.

ISRI PLASTICS BUSINESS & OPERATIONS

SUMMIT — Plastics have become a key commodity for many recycling operations — some solely handling plastic, others collecting and sorting along with other recycling operations. As leaders in plastics recycling, ISRI offers a complete program cycle dedicated to this important commodity.

ISRI TOWN HALL MEETING — Join ISRI Chair

Doug Kramer, ISRI President Robin Wiener, and other elected leaders of the association for a Town Hall meeting — a chance to learn about ISRI's operations, to ask questions and share your opinions on present and future priorities of the association. This meeting is open to all individuals affiliated with ISRI Member companies. The Town hall will take place on Tuesday, April 5, 9 – 10 a.m. in Mandalay Bay Ballroom I on Level 2 of the convention center.

CONVENTION SCHEDULE

SATURDAY, APRIL 2

2:30 - 6 p.m. Registration

Mandalay Bay Ballroom L & H

Leadership Commitee¹ Reef D

5 - 6 p.m.

ISRI Board of Directors

Mandalay Bay Ballroom I

SUNDAY, APRIL 3

7 a.m. - 6 p.m. Registration

Mandalay Bay Ballroom L & H

Hospitality

Mandalay Bay Ballroom Foyer North

7 - 8 a.m.

Recycling Research Foundation (RRF) Reef C

8 - 9 a.m.

Nonferrous Division

Mandalay Bay Ballroom K

Tire & Rubber Division

Reef C

9 - 10 a.m.

Ferrous Division

Mandalay Bay Ballroom I

10 - 11 a.m.

Shredders Committee

Mandalay Bay Ballroom I

Chapter Treasurers' Training

Reef D

Consumers Council

Reef E-F

11 a.m. - Noon

Convention Committee

Mandalay Bay Ballroom I

Electronics Division

Mandalay Bay Ballroom K

Noon - 1 p.m.

Materials Theft Task Force

Mandalay Bay Ballroom J

1 - 3 p.m.

Safety and Operations Committee

Mandalay Bay Ballroom J

3 - 4 p.m.

State Subcommittee

Mandalay Bay Ballroom K

3 - 4:30 p.m.

ISRI Services Corp (RIOS™)

4 - 5 p.m.

Council of Chapter Presidents¹

Mandalay Bay Ballroom K

5 - 6 p.m.

Trade Committee

Mandalay Bay Ballroom J

Education and Training Committee

Reef E-F

5 - 6:30 p.m. ISRI Resources¹

Reef C

MONDAY, APRIL 4

7 a.m. - 7:30 p.m.

Registration

Mandalay Bay Ballroom L & H

7 a.m. - 3:30 p.m.

Hospitality

Mandalay Bay Ballroom Foyer North

7 - 8 a.m.

Paper Division

Reef C

8 - 9 a.m.

Communications Committee

Mandalay Bay Ballroom K

Audit Committee¹

Reef C

Equipment and Service Providers Council

Reef E-F

8:30 - 9:45 a.m.

Virgin Resin Market Update

Plastics Business &

Operations Summit Track

Breakers K-L

Over the past several years, petroleum and petrochemical companies have discovered vast amounts of energy in the prairies of Montana and the Dakotas. The U.S. Energy Information Administration forecasts that growth in U.S. energy production—led by crude oil and natural gas—along with modest growth in demand will reduce U.S. reliance on imported energy supplies. This increased energy production will have a significant impact on several manufacturing industries that require natural gas as a feedstock. Hear experts from the energy industry and discuss how the increase in U.S. energy production will impact the production of virgin plastic resins. Plastic recyclers need to understand the prevailing trends in virgin resin production because virgin and recycled resin prices are closely linked. Find out where we are and where we're headed—and arm yourself with information that will help you move past your competitors!

Moderator: Frank Esposito, Crain

Communications

Speaker: Mark Eramo, HIS

9 - 10 a.m.

Membership Committee

Mandalay Bay Ballroom J

Plastics Division

Reef E-F

10 - 11:15 a.m.

Recycled Resin Market Update

Plastics Business & **Operations Summit Track**

Breakers K-L

The expanding capacity of virgin resin suppliers to produce cheap resins is putting the recycled plastics industry under great pressure. Virgin and recycled plastic resin prices are closely tied together, and the expansion of one may adversely impact the other. Understanding how these two markets are linked, as well as the prevailing trends in the industry, will help you develop a successful strategy to grow and expand. Together with the session on virgin resin markets, this session will give you an understanding of all the resin markets, where they are, and what you can expect in the future. Grow your business. Expand your knowledge base. Come to this session and develop the tools to succeed in an ever expanding commodity sector.

Moderator: Jim Johnson, Crain Communications

Speakers: Nina Butler, Managing Director, Moore Recycling Associates Patty Moore, CEO, Moore Recycling Associates

10 a.m. - Noon

Government Relations Committee

Mandalay Bay Ballroom J

How to Be a Preferred Service Provider **Electronics Track**

Lagoon K-L

Learn how an electronics recycling company can distinguish itself to its customers as a preferred service provider. What does a customer want and need? This mini-course will use a case study format with successful recyclers and a sophisticated customer

¹ Closed Session

MONDAY, APRIL 4 continued

addressing how to respond to an RFP. It will include "what was required," how to go "above & beyond," and get down to "nuts & bolts"—e.g., services, certifications, benchmarking, disclosure, and downstream.

Moderator: Doug Smith, Sony

Speakers: Miranda Monahan,

M-PowerTech; Neil Peters-Michaud, CEO, Cascade Asset Management; Jason Schott, Vice President, Dynamic Recycling

11:30 a.m. - 12:45 p.m. Increasing the Value of Your Existing Commodity Stream by Adding Plastic Plastics Business & Operations Summit Track

Breakers K-L

Continually expanding and diversifying the types of materials that come through the facility are a proven strategy for succeeding in a tough economic climate. Plastic is one of the fastest-growing commodities recyclers are working with, and some are finding enormous success. Join a growing segment of the recycling industry that recycles plastics. Learn the first steps on how to add plastic to your existing lines of business. Understanding how to do a bale audit and interpret the subsequent analysis can help you down that path of diversification.

Moderator: Maite Quinn, Sims Municipal Recycling

Speaker: John Aspland, Adirondack Plastic and Paper Recycling: Sunil Bagaria, GDB International, Inc.; Mylinda Jacobsen, Envision Plastics

Noon - 1 p.m. Finance Committee Mandalay Bay Ballroom K

1 - 3 p.m. ISRI Board of Directors Mandalay Bay Ballroom I

2 - 3 p.m. Final Exhibit Safety Inspection *Bayside A-C*

2 - 4 p.m.

How to Make Money in Reuse & Repair Electronics Track

Lagoon K-L

This mini-course will focus on revenue generation opportunities in this business environment of low commodity prices. It will also address the challenges involved in reuse and repair—including test, repair, data security, resale/markets, warranty, and packaging. The instructors are recyclers that focus on different product segments of the industry.

Moderator: Sarah Cade, President, PC Rebuilders & Recyclers

Speakers: Craig Boswell, *President, HOBI International;* Chris Ko, *ER2-Electronic Responsible Recyclers;* Jim Lynch, *TechSoup*

2:15 - 3:30 p.m.
Setting Up a Collections System:
Getting Film Out of the Mix
Plastics Business &
Operations Summit Track

Breakers K-L

Plastic polyethylene film is an easily sourced material, and it's in demand. Whether it's pallet shrink wrap, retail and grocery bags or film used to package white goods and appliances, PE is all around us. Many retailers have set up film collection programs and are looking for recyclers to recycle the material. In addition, manufacturers of plastic bags, plastic lumber and other products that require PE film are also interested in finding new sources. Whether you already recycle plastic or are looking to diversify your current commodity streams, come to this session and walk away with the know-how to start collecting PE film.

Speakers: Nina Butler, Managing Director, Moore Recycling Associates; Dave Heglas, Director of Materials Resources, Trex Company, Inc.; Phil Rozenski, Sr. Director of Sustainability, Novolex

3 - 4 p.m. ISRI PAC Leadership Council¹ *Reef D*

3:45 - 5 p.m.

Sourcing New Materials: How to Find Additional Sources of Supply Plastics Business &

Operations Summit Track

Breakers K-L

The lifeblood of any recycling operation is its input of raw materials and the ability to find new sources of supply. Plastics in particular is a ubiquitous material that is all around us. Recycling this plastic is becoming more and more commonplace as recyclers add plastic to their existing lines of business. While these markets mature, some avenues of sourcing supply have become overly competitive. In this environment, where is a recycler to turn to find the feedstock needed to keep the business afloat? Hear from experienced veterans who recycle plastic and learn their strategies for finding new sources of feedstock materials. There are many unconventional and untapped markets for plastic materials, and this session will give you tips for opening up these markets.

Speakers: Joe Clayton, MRP; Jonathan Cohen, President, Generated Materials Recovery

¹ Closed Session

4 - 5 p.m.

First-Time Attendees Welcome and Orientation

Reef F-F

5 - 7:30 p.m.

Exhibit Hall Gala Opening Reception *Bayside A-C*

TUESDAY, APRIL 5

7 a.m. - 5 p.m. Registration

Mandalay Bay Ballroom L & H

7:30 a.m. - 5 p.m. Press Office Reef A

8:30 - 10 a.m. Breakfast in the Exhibit Hall Bayside A-C

8:30 a.m. - 5 p.m. ISRI Exhibit Hall Bayside A-C

ISRI Member Services Booth *Bayside A-C*

RRF Silent Auction *Bayside A-C*

9 - 10 a.m. ISRI Town Hall Meeting Mandalay Bay Ballroom I

NASCO-OP Reef C

10 - 11 a.m. Ohio Caucus *Reef C*

10:45 a.m. - 12:30 p.m. Opening General Session *Mandalay Bay Ballroom F & E*

Sponsored by Alter Trading



Where Will We Be in Three Years? The Analysts' Look at Recycling Markets

After an extended downturn in scrap markets across the board, what's happened to our cycles? How do our global markets correlate with other commodities, interest rates, and global growth? Analysts at this session, including PIMCO Vice President Tony Crescinzi, Janus Capital Group Senior Vice President Adam Schor, and IFAM Capital Chief Investment Officer Timothy Kneen will look back and talk about what has driven the global markets down and look forward into a 3 year forecast on these same major markets.

The Chair's Address — ISRI Chair Doug Kramer

ISRI LIFETIME ACHIEVEMENT AWARDS
ISRI YOUTH RECYCLING AWARENESS
AWARDS

12:30 - 2 p.m.

Exhibit Hall Luncheon

Bayside A-C

Sponsored by SCRAP Magazine

Scrap

1:30 - 2:30 p.m. PSI Specifications Committee Reef C

CONGRATULATIONS TO THE 2015 YOUTH RECYCLING AWARENESS VIDEO & POSTER CONTEST WINNERS

Grand Prize Video Category: Megan Onello, Hampstead, NH Ellie Small, Hampstead, NH

Grand Prize Poster Category: Angelica Devers, Kapolei, HI





1:30 - 2:45 p.m.

Building a Better Manager: The Top Five Ways to Improve Your Leadership Skills Leadership Track

Breakers C-D

Many project failures can be attributed, in part, to managers who fail to communicate their vision properly to their team. In this workshop you'll learn about the top five mistakes managers make and how to avoid them. This workshop is a continuation from the 2015 Convention, where it was one of the 10 most-attended workshops. Come and find out what others have learned!

Speaker: Jason Linkes, AMG Resources

Just For Fun — Keeping Your Kids Safe from Cyberbullying and Online Threats Safety Track

Breakers H-I

Kids today have to contend with threats and hazards that older generations never even thought of. With the proliferation of hand held electronics, computers, tablets and phones, kids are facing threats not

only in the physical world, but in the virtual one as well. Parents unaccustomed to these threats are being left behind in their ability to help their kids navigate these choppy waters. This session is a must for any parent that wants to guide their kids with online safety.

Speaker: Tina Meier, *Megan Meier Foundation*

The Art of Maximizing Profit: The Real-Life Stories of Certified Facilities

Certification Track

Lagoon K-L

Does saving over \$100,000 a year in workers compensation insurance seem appealing? This is the very quantifiable reality of one company's experience. This session is full of facts, figures, and details of how companies across several commodity groups have managed to keep more of their money as a result of their implementation of RIOS.™ It's always good to do the right thing for your employees and the environment, but in this session we will talk about the real money benefits of getting certified. With three very different perspectives and experiences, this session will arm you with the information that can help improve your company in these tough market conditions. Ask yourself, are you going to walk away from 32% insurance reductions?

Moderator: Jeremy Miller, Wm. Miller Scrap Iron & Metal Co.

Speakers: Brian Conners, President, ARCA Advanced Processing LLC; Corey Dehmey, E11 Consulting, LLC

Spotlight on Ferrous

Ferrous and Nonferrous Track

Mandalay Bay Ballroom F & E

In 2015, falling prices across the ferrous supply chain, including iron ore, ferrous scrap, and finished steel, have taken a toll on company bottom lines in recent quarters. What is the outlook for 2016? What is in store for the coming year, more of the same, steeper declines or a possible recovery? Join a panel of invited experts for a lively discussion about what to expect in the coming year.

Speakers: Greg Dixon, CEO, Smart Recycling Management, LLC; Demirhan Ekinci, Chairman of the Board, Turkish Steel Exporters' Association; Dave Keeling, Director-Recycling, Steel Recycling Institute

Reducing Rejections and Increasing Value: Understanding Plastics Identification

Plastics Business & Operations Summit Track

Reef E-F

Ever wonder what the difference is between PET and HDPE and why different plastics are incompatible? Understanding these differences is vital for getting the maximum value and profit for the plastics you sell. This course is geared toward anyone involved with materials collection or recycling who needs help identifying different polymers and their uses, such as PET, HDPE, PP, HIPS and ABS. This course will give you the basics to understand these differences and how to reduce your bale rejections, increase your profit and maximize your revenue stream!

Speaker: Lou Tacito, *President, Plastics Forming Enterprises*

2:30 - 3:30 p.m. PSI Chapter Meeting Reef C

3 - 4:15 p.m. Improve Your Profits by Developing Your Team

Leadership Track

Breakers C-D

As commodity markets continue to contract, many recycling companies are looking to reduce their expenses by reducing their employment rolls. For the remainder of the staff, the psychological impact can be great, reducing both productivity and the company's profit margin. In this workshop, you'll learn how to lead a reduced team that may be suffering from contracted morale. Leading a team in this state is not for the faint of heart, but it can be done! Come to this workshop and learn how to lead a team, what to look out for and how to avoid the most common pitfalls along the way.

Speaker: Bob Brewer, SMR

Keeping Your Business Safe From Online Hacks, Threats, and Data Breaches Safety Track

Breakers H-I

The number of hacks and data breaches is increasing every year. Reports in the news of thefts of sensitive data seem to be a constant drumbeat. With the threats to businesses' data greater than ever, how do businesses defend themselves from the unending onslaught of hackers looking to steal data from unsuspecting business owners? Learning what these threats are and how to combat them is the first line of defense. Participating in this session will help you understand how to secure and lockdown your data. Don't be a victim. Learn how to keep your data safe.

Moderator: Brady Mills, *Director of Law Enforcement Outreach, ISRI*

Speaker: Matt LaVigna, Interim President and CEO, National Cyber-Forensics & Training Alliance

Recycling in the Middle East International Track

Breakers K-L

The United States is the largest exporter of recycled commodities in the world and exports materials to over 160 different countries worldwide. In recent years, recyclers have found the Middle East to be a burgeoning region and a destination of choice for their materials. Key export markets in this region have included Turkey and Saudi Arabia. In fact, according to ISRI's 2015 Scrap Yearbook, Turkey consumed 28 million metric tons of steel scrap. Join ISRI Chair Doug Kramer and a panel of noted experts as they discuss how to export to the region, how facilities in the region operate and what the markets may bear in the coming months.

Moderator: Doug Kramer, *President, Kramer Metals*

Speakers: Engr. Salam al Sharif, BMR President/Sharif Group Chairman; Mae Dela Cruz, Manager, Sayed Metal; Richard Mayenknecht, Director of Metal Procurement, Ma'aden Aluminium



Financial Strategies to Take Advantage of a Down Market

Financial Track

Lagoon K-L

Over the past several months, declining prices and contracting demand have rocked the scrap recycling industry. In this uncertain economy, recyclers are looking for any advantage they can gain to keep their doors open. One strategy often overlooked is to use the tax code to gain this advantage. In this workshop you'll hear from tax experts who will reveal little-known portions of the tax code that can yield enormous gains.

Speakers: Timothy Kneen, Chief Investment Officer, IFAM Capital; David Spray, President, Export Advisors; Genevieve Weiner, Gibson, Dunn & Crutcher LLP

Spotlight on Nickel/Stainless Ferrous and Nonferrous Track

Mandalay Bay Ballroom I

China's slower economic growth and metal production overcapacity are putting pressure on the global stainless market. At the same time, the strong U.S. dollar is making U.S. exports less competitive and increasing competition from overseas suppliers of stainless scrap and stainless steel. What do all of these factors mean moving forward? Will there be an upturn in the nickel/stainless market any time soon? Join a panel of invited experts to discuss this in a wide ranging discussion about this material and what the remainder of 2016 has in store.

Moderator: Michael Friedman, *President,* Sustainable Management

Speakers: Robert Fig, Head of Physical Market Sales, LME; Adrian Gardner, Principal Analyst, Wood Mackenzie; Jim Lawrence, Market Reporter, American Metal Market

The Current State of DRI in the U.S. Ferrous Market

Ferrous and Nonferrous Track

Mandalay Bay Ballroom K

Year by year, direct-reduced iron (DRI) is becoming a bigger and bigger issue for ferrous scrap processors and steelmakers alike. Scrap processors are concerned that DRI could substantially replace scrap in the steelmaking process. Steelmakers, particularly mini-mills, see DRI as a material that can help them meet their customers' growing quality demands. In this workshop you'll hear from experts about the current state of DRI and its impact on the ferrous market. As a ferrous processor, you'll need to understand how this material is impacting the ferrous market to remain competitive.

Moderator: David Borsuk, Manager Industrial Marketing & Environmental Affairs, Sadoff Iron & Metal Company Speakers: Robert Hunter, Midrex Technologies; Michael Marley, Vice President, World Steel Exchange Marketing

Understanding Plastic Separation Systems

Plastics Business & Operations Summit Track

Reef E-l

Separating plastic into feedstock quality commodity streams is a complex task that requires sophisticated equipment. Having the right tool for the right job is crucial if a recycling facility is to produce the quality bales the end user has contracted for. In this course, you'll get a primer on the types of separation systems that are used in a plastics recycling facility and how these systems work and operate. Additionally, you'll need to understand the "next big thing" if you are to stay ahead of the curve. In this session, you'll hear from equipment manufacturers and designers who are developing the next generation of equipment. Learn about their thought processes and what they do to ensure the recycling industry has the machinery it needs not only today, but years into the future. Come to this session and speak directly to the designers so your voice and thoughts are incorporated into the next generation of equipment.

Speakers: Heiner Guschall, Managing Director, Sicon; Felix Hottenstein, Sales Director, MSS Optical Sorters

4:30 - 5:45 p.m.

Materials Recovery for the Future: Flexible Packaging and MRF Recovery Paper Track | Plastics Business & Operations Summit Track

Breakers C-D

The commodity stream continues to evolve as consumer packaging trends toward lighter, more innovative formats. As a result the recycling industry is continuously changing, and must be able to respond to shifts in the marketplace. This evolution can cause challenges for MRFs that have invested millions of dollars in equipment and other resources only to find materials that weren't anticipated when originally designed. The Materials Recovery for the Future Collaborative was formed by leading companies and trade associations from across the consumer goods industry to support research into MRF-based sorting solutions to recover flexible packaging. This Collaborative, the first of its kind in the U.S., is currently researching adaptive use of existing sortation equipment for flexible packaging sortation. The workshop will discuss how this material may be recovered and its impact on the overall commodity mix in the MRF.

Moderator: Susan Graff, Vice President, RRS Corporate Sustainability

Speaker: Diane Herndon, *Manager of Sustainability, Nestle Purina*

ASR Plastics: A New Opportunity for Auto Shredders

Plastics Business & Operations Summit Track

Mandalay Bay Ballroom K

For years, plastics coming out of auto shredders was prohibited from being used as a feedstock—until ISRI got involved. After a three-year effort on behalf of the recycling industry, ISRI petitioned the EPA to reverse its course and give permission for these plastics to be used in certain feedstock applications. Come to this session and listen to ISRI President Robin Wiener and Joe Pomykala of Alter Trading recount ISRI's advocacy on behalf of the recycling industry. With the door now open, the "sky's the limit" for forward-thinking recyclers who are interested in using and marketing this plastic feedstock. This session will show you how to integrate ASR into your existing commodity streams.

Speakers: Joe Pomykala, *Davenport Facility Manager and Acting ZD Facility Manager, Alter Trading;* Robin Wiener, *President, ISRI*

Leading by Example: Safety Leadership Leadership Track | Safety Track

Reef D

Developing safety leaders in your business can mean the difference between marginal and world-class results. It long has been accepted that successful programs push the responsibility for safety down into the organization, utilizing the power of many to foster a safe work environment. In most cases, this requires line supervisors and all employees to take on additional responsibility in an already stretched workforce. In this workshop we'll look at what we do in our operations to foster safety leaders at all levels.

Speaker: Kentis (Ken) Casto, Occupational Safety and Health Administration (OSHA)

How to Work With Your Banker in Tough Economic Times Financial Track

Reef E-F

The recent economic climate has thrown the recycling industry back on its heels. Now more than ever, you need to establish a strong relationship with your banker in order to keep your doors open. Hear from financial experts on what bankers are looking for and how you can give them the information they need to assuage any apprehension they may be feeling.

Moderator: Vincent Pappalardo, Brown Gibbons Lang & Company

Speaker: Andrew Pappas, *Managing Director*, *BMO Harris Bank*, *N.A.*

WEDNESDAY, APRIL 6

7:30 a.m. - 5 p.m. Registration

Mandalay Bay Ballroom L & H

Press Office

Reef A

8:30 - 9:45 a.m. Understanding Rare Earth Metals Electronics Track | Ferrous and Nonferrous Track

Breakers H-I

If you are in the scrap metal or electronics recycling sectors you probably have some amount of rare earth metals (REM) passing through your facility on a regular basis. However, many people suffer lost opportunities because there is scarce knowledge about the items that contain REM.

The term rare earth metals is not a tip of the hat to the 1960s rock and roll band "Rare Earth" but rather comes from the fact that these elements are typically widely dispersed around the world and not often found concentrated as rare earth minerals in economically exploitable ore deposits. REM have unique magnetic, luminescent, and electrochemical properties. They are used in many of today's high tech products allowing for greater efficiency, performance, miniaturization, speed, durability and thermal stability as a result of reduced weight, reduced emissions, and energy consumption. There are 17 elements that are considered to be rare earth elementsthey are the lanthanides: lanthanum, cerium, praseodymium, neodymium, promethium, samarium, europium, gadolinium, terbium, dysprosium, holmium, erbium, thulium, ytterbium and lutetium plus two others outside the lanthanides that behave similarly: scandium and yttrium.

Although there are not many facilities currently that are capable of recovering REM, scientists believe we may be on the verge of a breakthrough in technology that will make recovery of REM much more cost efficient. This program is designed to introduce you to the world of REM and to give you a sense of the ongoing research and the future of the markets for REM.

Moderator: David Wagger, Director of Environmental Management, ISRI

Speakers: Corby Anderson, Harrison Western Professor, Kroll Institute for Extractive Metallurgy; Clint Cox, The Anchor House, Inc.

Spotlight on Tires: Market Creation and Innovation

Tires & Rubber Track

Breakers K-I

Tire recyclers are never complacent about the markets they sell their feedstocks into. The urge to develop markets and to continuously drive innovation is in the tire recycler's DNA. In this workshop you'll hear from leaders in the industry who are pushing the boundaries of the scrap tire market. From developing new markets for crumb rubber to mixing crumb rubber with plastic, this workshop will show you what is possible and how you can take advantage of these advances for your operations.

Moderator: Mary Sikora, Scrap Tire News Speaker: Steve Bigelow, Liberty Tire Recycling

Spotlight on Electronics Electronics Track

Mandalay Bay Ballroom I

The "Spotlight on Electronics" is the kick-off session for the electronics recycling program track. The chair of the ISRI Electronics Division will provide an overview of the electronics recycling program and the ISRI Electronics Division and then introduce the guest speaker, Adam Minter, who will address global commodity markets, electronics recycling in the developing world, and other industry trends.

Moderator: Jim Levine, *Regency Technologies*

Speaker: Adam Minter



How Sustainability, Paper, and Plastic Recycling Can Help Shape a Better World

Paper Track | Plastics Business & Operations Summit Track

Reef D

It is often said that paper and plastics recycling is good for the environment as it conserves resources, reduces the carbon footprint of the industries that use recycled materials and helps preserve natural spaces. However, have you ever thought of the practical and real world impact that recycling has on the global community? In this session, you'll hear from speakers that are using recycling as an agent of change and helping to improve the lives of people all around the world. Come to this session and learn how recycling is preserving the environment, lifting individuals out of poverty and reducing the carbon footprint while at the same time helping entrepreneurs start companies that provide well-paying jobs to communities all around the world.

Moderator: Robin Wiener, President, ISRI Speakers: Mike Biddle, Material Solutions; Karen McDaniels, XSProject Indonesia; Surendra Borad Patawari, Gemini Corporation

Spotlight on Paper: Addressing Paper Bale Quality Paper Track

Reef E-F

For the past year ISRI's Paper Division has been updating and revising its scrap paper specifications. Out of this effort came questions on how the industry can address bale quality. Paper Division members continue to debate such questions as "What does quality mean?" and "Should there be a certification regime available to paper recyclers?" This workshop will open a dialogue among members of the paper recycling industry who are impacted by this issue. Through this dialogue, the Paper Division will develop tools and materials to help paper recyclers make better bales. Participating in this workshop is your opportunity to have your voice heard.

Moderator: Johnny Gold, The Gold Group

Speakers: Myles Cohen, Pratt Industries, ISRI Paper Division Chair; Sandy Rosen, Great Lakes Recycling, ISRI Paper Stock Industries Chapter President

8:30 - 10 a.m. Breakfast in the Exhibit Hall Bayside A-C

8:30 a.m. - 4:30 p.m. ISRI Exhibit Hall Bayside A-C

ISRI Member Services Booth

Bayside A-C

RRF Silent Auction

Bayside A-C

10 - 11:15 a.m.

How to Make Money In Plastics Recycling Plastics Business & Operations Summit Track

Breakers C-D

Recycling plastics is like recycling any other commodity - it takes a keen understanding of the markets, material and equipment to succeed, grow and thrive. Over the past several years many recyclers have successfully made the jump into plastic. Their efforts have paid off in that they are now more diversified, handling more materials, and in a better position to weather the ups and downs of individual market sectors. In this session, you'll learn how plastics recyclers can optimize their profitability by objectively analyzing the dynamics of plastics supply, quality, and market prices. You'll hear from experts in measuring and enhancing the profitability and environmental benefits of recycling and learn from a recycling champion at a long-running plastics recycler. If you're looking to add plastic to your commodity stream, or are just looking for an answer to help your business stay afloat in these difficult market conditions, you'll want to attend this session.

Moderator: Pamela Gordon, CEO, Technology Forecasters, Inc.

Speakers: Andrew Ferguson, Environmental Committee Chair, International Association of Plastics Distributors; Ramesh Srinivasan, Eco-Catalyst, Inc.

The Lead-Free Copper Alloy Debate Ferrous and Nonferrous Track

Breakers K-L

Lead-free copper alloys are replacing leaded ones in potable water plumbing fixtures, but what will happen when these newer metals are scrapped? Some say they'll create massive problems for ingot makers, smelters and mills, while others say processors and consumers can find a solution together. In this workshop you'll hear from experts who will discuss the problems and possible solutions to this issue. As a copper recycler, you cannot afford to miss this session. Understanding what to expect in a rapidly changing marketplace is key if you are to remain competitive.

Moderator: Chris Greenfield, *Federal Metals Company*

Speaker: Adam Estelle, *Project Engineer,* Copper Development Association Inc.

Challenges and Issues In Electronic Recycling

Electronics Track

Mandalay Bay Ballroom I

This session is a panel discussion on current challenges and issues in electronics recycling — e.g., CRTs, commodities, EPR, property rights, certifications, etc. The panelists are industry executives with knowledge of the issues and represent different sectors and/or sizes of companies in the industry.

Moderator: Peter Bennison, Regional Computer Recycling & Recovery

Speakers: Joe Clayton, *MRP*; Lane Epperson, *HITECH ASSETS INC.*; Jim Levine, *Regency Technologies*; Bill Long

The Increased Use of Aluminum In the Automotive Industry and Its Impact on Recycling

Ferrous and Nonferrous Track

Mandalay Bay Ballroom K

Throughout the world, the automotive industry is looking for ways to make vehicles that are lighter, perform better and are more durable than their predecessors. To do this, many automakers are turning to aluminum to fulfill their needs. This increased appetite for material will surely impact the aluminum markets for years to come. In this climate, nonferrous processors can ill-afford to miss an emerging trend and be left behind. In this workshop, you'll hear from U.S. and global experts on aluminum demand in the automotive industry and how it could affect your operations and ability to source and trade this very important commodity.

Moderator: Matt Kripke, Kripke Enterprises Inc.

Speakers: Mohan Agarwal, Managing Director, Century Metal Recycling Private Limited; Mark DiFalco, Manager, KPMG LLP; Vince Pavlak, Partner-Advisory, KPMG LLP

More Than Just Tires: Understanding EPDM, Nitrile, and Butyl Rubber Recycling Tires & Rubber Track

Reef D

Scrap tire recycling is a mature market that is well understood by longtime tire recyclers, but there are other forms of rubber that can be recycled and successfully placed into the marketplace. Among these are ethylene propylene diene monomer (EPDM), nitrile, and butyl rubber. In this workshop you'll hear how these materials are currently being recycled and learn about the markets that can accept them. If you're a recycler and looking to expand your commodity streams,

recycling these materials may be your opportunity to increase your profits and provide additional services to your clients that other recyclers just can't match!

Moderator: Bill Schreiber, Technical Director Plastics, Lehigh Technologies

Speakers: Thomas Hutchinson, *Hutchinson Design Group, Ltd.;* Tom Rosenmayer Ph.D., *Vice President, Lehigh Technologies*

Safety Hazard Recognition Safety Track

Reef E-F

In order to keep people safe you need to know what to look for. Having a trained eye is the key to ensuring you and your employees go home intact every day. This lively and interactive session will cover hazard identification, hazard assessment, hazard prevention and hazard control. Join ISRI Safety Outreach Directors Joe Bateman and Tony Smith as they walk through real world scenarios and share key tips and cost saving opportunities to help make your scrap recycling facility a safer environment to operate in.

Speakers: Joe Bateman, Safety Outreach Director, ISRI; Tony Smith, Safety Outreach Director, ISRI

10:30 a.m. - 3 p.m. Just for Fun - A Day at Wynn Las Vegas

Wynn Las Vegas

Travel with other ISRI guests to Wynn Las Vegas, the premier destination on the Las Vegas Strip. Guests will enjoy an exclusive viewing and presentation at Wynn Collection — a thoughtfully curated selection of head-to-toe fashion and accessories for men and women. Discover the finest from an international roster of A-list designers and sip champagne while hearing from experienced buyers about current styles at top fashion houses. Following the presentation, guests will delight in a patio luncheon steps away at The Country Club before returning to Mandalay Bay Resort. NOTE: Space is limited for this event. You can confirm your attendance by signing up at ISRI Registration. The tour will depart from the lower level valet entrance of Mandalay Bay at 10:30 a.m., sharp.

11:30 a.m. - 12:45 p.m. The ABC's of Exporting Plastic Plastics Business & Operations Summit Track

Breakers C-D

In 2014, the United States exported \$947 million of plastic scrap to over 85 countries. With plastic exports being a major driver of the plastic recycling industry, recyclers need to stay up-to-date on events happening around the world and the prevailing trends in these markets. Come to this session and hear from experts on what is happening

overseas and where these markets are headed. Additionally, the session will review a basic primer on how to export and what recyclers should be aware of when doing so.

Speakers: Ted Kaiser, Dock 7 Materials Group, LLC; Hamilton Wen, Director, Newport CH International

Understanding the Importance of Human Resources for Your Company Business Operations Track — Human Resources

Breakers H-I

The role of the human resources manager is poorly understood in many companies in the scrap recycling industry. The position is often an "add on" for individuals with other jobs, such as office administration, payroll or health and safety. But when the position is properly developed and administered, the human resources manager can provide a wealth of knowledge and compliance guidance to a company. Understanding compliance, how to hire and fire employees, benefit administration and other tasks are vital if a company is to not only stay on the right side of the law, but ensure the workforce is as productive as possible. In this workshop, you'll learn all that goes into being a human resources professional and how this role can positively impact a company's bottom line.

Moderator: Olga Zamora, VP of Human Resources, ISRI

Speaker: Brandi Harleaux, South Post Oak Recycling Center

Spotlight on Copper Ferrous and Nonferrous Track

Mandalay Bay Ballroom F & E

The copper market has exemplified how commodity prices, market fundamentals, and the economy have become increasingly disconnected. Worries about dwindling Chinese demand for copper and copper scrap has had an outsized impact on copper process, along with concerns about the rising dollar and broad weakness across the commodity spectrum. As with other commodities, scrap recyclers are concerned about what 2016 will hold. Will it be more of the same, a recovery, or an even deeper decline? Join a panel of invited experts for a lively discussion about what to expect in the coming year.

Moderator: Randy Goodman, Executive Vice President, Goodland (America) Inc.

Speaker: Adam Minter; Joseph Pickard, *Chief Economist, ISRI*

Implications of Changes to the Electronics Recycling Industry Electronics Track

Mandalay Bay Ballroom I

Industry leaders will address the trends and challenges to electronics recycling

in the future and their implications to the industry. Product segments include consumer electronics, mobile and wearable devices, IT/computer, and telecom. Some of the changes facing the industry are small, complex devices, design for recycling, materials (no more focus materials?), costs, values (e.g., resale vs. scrap value), right to repair/reuse, etc.

Moderator: Jade Lee, *Supply-Chain Services, Inc.*

Speakers: Walter Alcorn, Consumer Technology Association; Joe Morrow, Belmont Trading; Kyle Wiens, iFixit

RIOS[™] Certification and Paper Recycling Certification Track | Paper Track Reef D

RIOS™ is like diet and exercise. The more you put into it, the more you get out of it. Just like any major diet and exercise regimen, it requires hard work and a major lifestyle change to see lasting results. Any company that embraces RIOS™ would get its ISRI membership cost back dozens of times over, but, like those exercises, it's a massive commitment to lifestyle change. It's an all or nothing deal; you can't just try it out and see how it works. You have to go all in and the decision has to come from the top. This workshop will demonstrate to paper recyclers how RIOS™ can save thousands of dollars in reduced rejections, higher quality and bigger and more robust profit margins.

Moderator: Darrell Kendall, Director of RIOS™, ISRI

Speakers: Sarah Cade, *President, PC Rebuilders & Recyclers;* Johnny Gold, *The Gold Group*

Responding to Myths About Tire Recycling

Tires & Rubber Track

Reef E-F

The past year has been grim for tire recycling. In 2015, there was a multitude of media stories and articles reporting alleged links between adverse health effects and the use of crumb rubber in sports fields and other places. Despite the overwhelming science disproving these claims, the rumors persist. How then, do tire recyclers and other stakeholders dispel the myths and make sure the science is reported accurately? In this workshop, ISRI's Mark Carpenter, Senior Director of Media Relations and Online Communications, will discuss what ISRI is doing to beat back the tide of false claims and to help recyclers respond to questions they are fielding from their customers.

Speakers: Mark Carpenter, Senior Director of Media Relations and Online Communications, ISRI; Al Garver, President, Synthetic Turf Council; Michael Peterson, Toxicologist, Gradient **12:30 - 2 p.m. Exhibit Hall Luncheon** *Bayside A-C*

Sponsored by SCRAP Magazine



2 - 3:15 p.m.
Emerging Opportunities and Exploring
Niche Plastics

Plastics Business & Operations Summit Track

Breakers C-D

The term "unrecyclable plastic" is a misnomer, and plastics so labeled are in fact being recycled successfully. In this session, we'll explode the myths about the recyclability of three types of "unrecyclable plastics"—agricultural plastic film, carpet and PVC. All of these plastics have found very successful niches for the recyclers who have figured out the proper mix of time and attention to making it work. This session will arm you with information to help you tackle "unrecyclable plastics" and gain a foothold in markets that heretofore have not been fully explored.

Speakers: Troy Burgess, CEO, Central States Reprocessing, LLC; Gene Jones, CEO, Southern Waste Information eXchange, Inc. (SWIX); Ed Pilpel, President, Polystrand

Conscious Leadership Leadership Track

Breakers K-L

Getting the most out of your team takes an understanding of what motivates them as a group and individually. Whether its praise, dealing directly with a problem or a combination of both, all team members respond differently. Looking at people as something to be managed misses the point—people aren't managed like numbers and functions. Add to that the idea of how it feels to be managed, and you'll start to get resistance from the very people on which you rely to get the job done. Conscious Leadership is a concept that can be used to identify what motivates your team to do their best work. Sales and management expert Judy Ferraro will share stepping stones of creating a healthy work environment that will move your team to up their game and improve their productivity.

Speaker: Judy Ferraro, President, Judy Ferraro & Associates

Spotlight on Aluminum Ferrous and Nonferrous Track

Mandalay Bay Ballroom F & E

The aluminum markets are experiencing a great amount of change and making sense of it all can be a daunting challenge. Pressures on the market such as downward economic currents, the strengthening U.S. dollar, and weak aluminum premiums, prices, and production have only added to this confusion. Will the remainder of 2016 show vibrancy and rebound or will it be more of the same? Join a panel of invited experts to discuss these issues for an interesting and timely conversation about this material and what you can expect for the remainder of the year.

Speaker: Murat Bayram, EMR

Evolving Opportunities for Electronics Recycling Electronics Track

Mandalay Bay Ballroom I

This session will look at opportunities for the electronics recycling industry in some non-traditional markets/sources; e.g., automotive, medical, and cable. The speakers are from these industries and will address what they are doing now and what the outlook is?

Moderator: George Hinkle, President, ARCOA

Speakers: Tony Lively, ZRG, LLC; Jose Joaquin Santos, Managing Director, Camacho Glass Recycling

Keeping Safe at Work! A Briefing on Workplace Violence and Active Shooters Safety Track

Reef D

This module is designed to discuss the issue of workplace violence, as well as building/workplace safety. Topics to be covered in this module will include assessing danger, understanding the mental changes in the brain during an active shooter event, avoiding mental lapses before and during threats, behaviors of concern in the workplace, mentality of an active shooter, and rapid response. Body language in aggressors will be covered.

Moderator: Brady Mills, Director of Law Enforcement Outreach, ISRI

ISRI2016 Convention Program

Speaker: Lt. James Perez, Fairfield Police Department

Comparative Techniques for Textile and Tire Fiber Recycling

Tires & Rubber Track

Breakers F-F

Over the past year, ISRI has been working on ways to create markets for tire fiber and other textile materials that are the byproduct of the tire shredding process. As a result, ISRI has developed and published a landmark economic study that categorizes the amounts of textile material available for recycling and the approximate size of the potential market. ISRI is now working with the Carpet America Recovery Effort to better understand how scrap textile materials are collected and recycled. In this workshop, we'll further the dialogue with CARE and explore how textile materials are recycled and how these techniques can be adapted to the tire recycling industry. If you're a tire recycler, you can't afford to miss this workshop. Learn how to develop the tire fiber market and how to turn a cost center into a profit center!

Moderator: Mark Rannie, Emanuel Tire Co. Speaker: Robert Peoples, Executive Director, Carpet America Recovery Effort

3:15 - 4:15 p.m. Consumers Pub Crawl Reception *Bayside A-C*

8 - 10 p.m. Young Executive Reception 1923 Lounge



THURSDAY, APRIL 7

7 a.m. - Noon Registration

Mandalay Bay Ballroom L & H

7 a.m. - 3:30 p.m. Hospitality Mandalay Bay Ballroom Foyer North

7:30 a.m. - 5 p.m. Press Office
Reef A

8 - 10 a.m. Closing General Session Mandalay Bay Ballroom F & E

Sponsored by Caterpillar



Finding the Keys to Global Demand for Materials: Where, When, and Why it Will Happen

What's going to lead to a turn in global demand for scrap supply and raw material? What countries are likely to lead the turnaround and when might that happen? Best-selling author and professor at Yale University and the MIT Sloan School of Management, **Dr. Vikram Mansharamani** will address these questions as well as explain the events that will likely cause a turnaround — and how we might spot a downturn earlier when it happens again.

The Chair-Elect's Address - ISRI Chair-Elect Mark Lewon

DESIGN FOR RECYCLING® AWARD ISRI TRANSPORTATION SAFETY AWARDS

CONGRATULATIONS TO THE 2016 DESIGN FOR RECYCLING® AWARD WINNER:

SAMSUNG ELECTRONICS

FOR THE 2016 CURVED FULL HD TV

SAMSUNG

10:15 - 11:30 a.m.

It's Game Show Time: A More Exciting Way to Understand Certification Certification Track

Breakers H-I

Presented in a witty, fun, answer-andquestion game-show format, this primer on certification will not only entertain you, but it will also present the basics of QEHS certification. The session will cover the process that your facility would go through, the financial benefits it will earn, and the EHS improvement you will experience. Guaranteed to be the most engaging and exciting session at ISRI2016, it will also prove to be the start to a game-changing decision for your company.

Moderator: Rike Sandlin, HiTech Assets Speakers: Darrell Hogan, AER Worldwide; Darrell Kendall, Director of RIOS™, ISRI; Tom Knippel, VP Ferrous Sales, SA Recycling

A Rising Tide: The Growth of the Indian Scrap Market

Ferrous and Nonferrous Track

Breakers K-L

India is one of the fastest growing economies in the world and is one of the major destinations for U.S. ferrous scrap. On both the ferrous and nonferrous side, there may be several situations that are holding the country back from explosive growth: a lack of a formal recycling infrastructure and a growing black market within the secondary metals industry. How policy makers confront these problems and continue to spur the growth of their markets is the question that is on the minds of all India watchers. This session will explore this situation and help recyclers make sense of it. India is a market that can help recyclers replace other markets that are not performing as they once were. Come to this session and learn all about Indian ferrous and nonferrous scrap markets and how

you can find an opportunity that you may not have thought of.

Moderator: Alexandre Delacoux, Director General, Bureau of International Recycling

Speakers: Sunil Barthwal, Joint Secretary, Ministry of Steel; Zain Nathani, Nathani Group of Companies; Dhawal Shah, Managing Director, Metco Marketing India Pvt. Ltd; SK Tripthani, Chairman and Managing Director, MSTC Limited Putting Out the Fire: Crisis Communications Before, During, and After It's Needed

Business Operations Track — Communications

Lagoon K-L

No matter how hard you try to avert crisis, sometimes it is unavoidable. Recyclers constantly have to deal with issues surrounding worker safety, metals theft, human resources, government regulations, and other areas that have the potential to lead to crisis. Knowing how to manage a crisis—from planning before it happens to the aftermath and follow up—could save your business if and when disaster strikes. This workshop will provide the tools to help you effectively communicate with employees, customers, media, and others in crisis situations.

Speakers: Mark Carpenter, Senior Director of Media Relations and Online Communications, ISRI; Jim Levine, Regency Technologies; Lt. James Perez, Fairfield Police Department

Increasing Purity of Nonferrous Scrap by Using a Vibratory Feeder Ferrous and Nonferrous Track

Mandalay Bay Ballroom K

Advances in sorting technology have greatly improved our ability to identify materials and their levels of purity—what was acceptable in the past is no longer adequate. What if the purity of your material could be further improved by simply changing the vibratory feeder in front of your sorter technology? In this workshop, you'll learn about vibratory feeders, what they are, how they work, and how they can improve the quality of your material. These advancements can help you retrieve more of the materials you want and sort out the contaminants you don't.

Speaker: Dick Reeves, *Market Director,* General Kinematics



The Invisible Threat: Five Essential Questions of Fatigue Risk Management Safety Track

Reef D

Culturally, it's taboo to sleep on the job. Consequently, most people who succumb to fatigue don't or can't admit it. This phenomenon forms an invisible threat to operations. That is to say, incident reports often cite "operator error," "unknown human factor," or some other ambiguous, or inaccurate root cause. Because the threat is invisible it is difficult to measure. Participants will develop an appreciation for fatigue risk and take away the five essential questions of fatigue risk management.

Speaker: Mitch Cowart, *Marketing* Consultant, Caterpillar Safety Services

10:15 - 11:45 a.m. Materials ID: Hand-held Analyzers Business Operations Track — Operations Mandalay Bay Ballroom D

The scrap industry is undergoing a transformational change in the types of equipment being used to identify and sort materials coming into the scrapyard. With the introduction of hand-held analyzers, scrapyards have a tool that can help them quickly and easily identify and sort material. While operating a handheld analyzer may be as simple as "point and shoot," there are many steps involved in the process before, during and after identifying the material. This course will step participants through the items they need to know about loading the proper library into the analyzer, how to prepare the material, the differences between the types of analyzers available and many other aspects operators should be aware of. Participants will walk away from this session with a greater understanding of the hand-held analyzer and how to operate it.

11:45 a.m. - 1 p.m.
EHS AUDITING — Don't Let It Scare the SCRAP Out of You!

 ${\it Business Operations Track-Operations}$

Beakers H-I

As operators of auto shredders are well aware, it can be daunting to comply with EPA regulations and those of other regulatory bodies. What's worse is that any infraction of these regulations can cause significant downtime and thousands of dollars levied in fines and other punitive measures. Consider getting help in the process from an attorney, who would be able to better manage and protect communications and documentation from disclosure. Those efforts play a critical role in protecting a company in many scenarios, including potential enforcement actions, transactions, state and federal audit programs, and complaints from neighbors. The content of poorly written and draft documents, or other communications based on incomplete information, can include highly problematic language. Such documentation might confirm or suggest violations or corrective actions that were not performed, and those can lead to significantly higher costs to perform, as well as penalties and fines. In this workshop learn what role an attorney can play and also hear from experts regarding new regulations being developed by the EPA.

Moderator: David Wagger, Director of Environmental Management, ISRI

Speakers: Scott Miller, Chief Corp Counsel SHEC/Cmpl, Sims Metal Management; Earl Phillips, Robinson & Cole LLP

How to Use a Hedging Strategy to Come Out on Top Financial Track

Lagoon K-L

Developing a hedging strategy to take advantage of the vagaries of the marketplace will help you succeed and thrive where others have failed. The key to using these strategies is understanding what they are and how they work. Learn what hedging is and get a crash course on the proper ways to use it so you can come out on top!

Moderator: Joseph Pickard, Chief Economist. ISRI

Speakers: Kurt Fowler, Senior Manager — Americas, The Steel Index; Spencer Johnson, Risk Manager, INTL-FC Stone

Severing the Relationship: Complying With Unemployment Regulations Business Operations Track— Human Resources

Reef E-F

As the economy continues to slide, many companies are being forced to reduce their workforce just to keep the doors open. These actions however, have significant regulatory and personnel issues attached to them. Understanding the employer's role in unemployment insurance, health insurance and other regulations is critical to ensuring the separation is done correctly, allowing both parties to walk away unscathed. In this workshop you'll hear from experts on these issues and on how you can ensure your company is protected while at the same time doing the right thing for those who are let go.

Moderator: Olga Zamora, Vice President, Human Resources, ISRI

Speaker: Gary Marx, Marx and Lieberman,

Noon - 1:30 p.m. Materials ID: Aluminum ID Business Operations Track — Operations

Mandalay Bay Ballroom D

Getting back to basics, learn how to identify the various insert grades of aluminum that recyclers typically come in contact with. The course will demonstrate various techniques for identifying aluminum and the best ways to utilize these techniques.

Speakers: Jeff Arrow, Vice President Purchasing, TST INC.; Jim Pasmore, Analytical Services and Testing



1:45 - 3:15 p.m. Materials ID: Copper ID

Business Operations Track — Operations

Mandalay Bay Ballroom D

Copper, copper, and more copper!
Recyclers come into contact with various grades of copper every day. This demonstration will demonstrate key techniques to identify copper and the best methods to do so.

Speakers: Jim Lawrence, American Metal Market; Jim Pasmore, Analytical Services and Testing

2 - 3:15 p.m. Selling Has Nothing to do With Selling Financial Track

Breakers H-I

Most sales organizations are very good at a game no longer being played. They have perfected the ability to consistently hit the target; the problem is that it is the wrong target in today's new economy. The way customers buy, select suppliers, build relationships, and view sales people has dramatically changed with the internet. Yet most have sales organizations continue to sell as if they were in a quaint Norman Rockwell painting. Learn about alternative sales strategies for your sales team that helps minimize commoditization, reduce long selling cycles, and decrease rampant sales force inefficiencies.

COBRA: Friend or Foe Business Operations Track — Human Resources

Breaks K-L

As an employer, you must inform employees of their options under COBRA and Obamacare when they leave. In this session, we will discuss how to utilize Obamacare to reduce or eliminate risk. We will also explore how to optimize your HR department exit information process.

Speaker: Joe Appelbaum, President, Potomac Companies, Inc.

3:30 - 5 p.m. Materials ID: Nickel/Stainless ID Business Operations Track — Operations

Mandalay Bay Ballroom D

Participants will learn the basics of identifying the various grades of nickel/stainless that recyclers typically come in contact with. The course will demonstrate various techniques for identifying nickel/stainless and the best ways to identify these techniques.

Speakers: Jim Lawrence, American Metal Market; Jim Pasmore, Analytical Services and Testing

3:30 - 5:30 p.m. Board of Directors Election Mandalay Bay Ballroom I

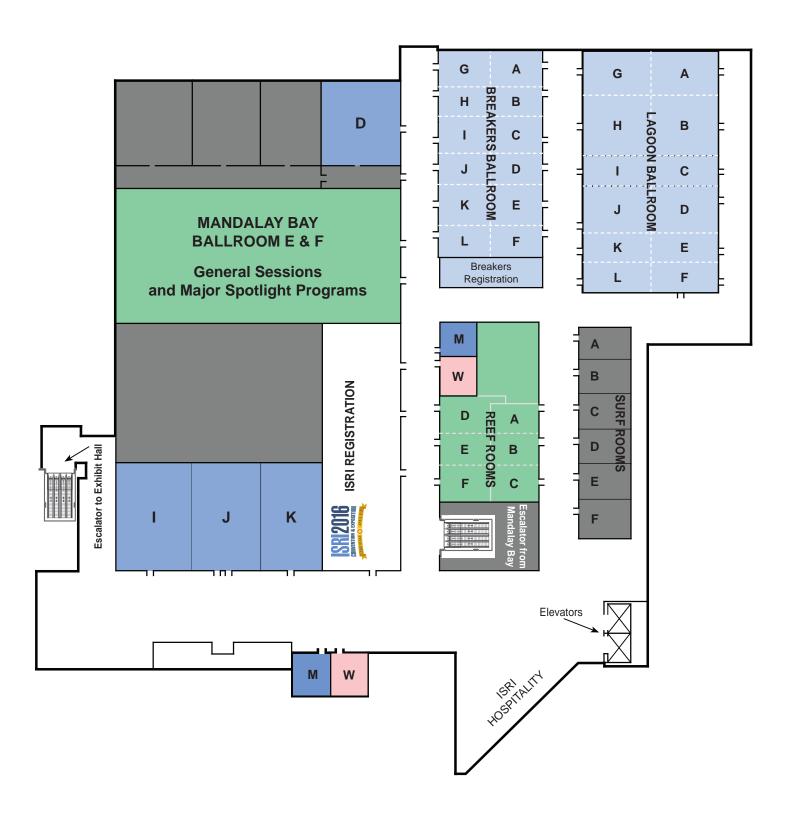
7 - 10 p.m. ISRI Final Night Beach Party Mandalay Bay Beach

Join us as we network with friends and colleagues with music, food, dancing, and more at the Mandalay Beach. The evening is sure to be one of ISRI's best celebrations.









EXHIBITOR DIRECTORY

COMMODITY SYMBOLS

This year, exhibitors were offered the opportunity to self-identify their products with commodity symbols to help attendees find vendors of interest:

Each commodity is color coded











21st Century Programming

Booth 2426





Long Beach, CA 90807

Tel: (562) 981-1030

Fax: (562) 981-1040



www.21stcenturyprogramming.com





P.O. Box 3793 Rancho Cucamonga, CA 91729 Tel: (562) 427-2300 Fax: (562) 427-2334

ABC Recycling

Booth 2265



8081 Meadow Ave. Burnaby, BC V3N 2V9 Canada Tel: (604) 522-9727 Fax: (604) 522-9723 www.abcrecycling.com

Accent Wire

Booth 1937











10131 FM 2920 Tomball, TX 77375 Tel: (281) 255-0719 Fax: (281) 255-0720 www.accentwire.com

Acculoader

Booth 1466



4804 Granite Drive, Bldg. F-3, Suite 293 Rocklin, CA 95677 Tel: (209) 406-6361 Fax: (916) 660-0679

Action Equipment Company

Booth 1839





www.acculoader.net







P.O. Box 3100 Newberg, OR 97132 Tel: (503) 537-1111 Fax: (503) 537-1117 www.actionconveyors.com

Advanced Steel Recovery

Equipment Space B7



www.advancedsteel.com

AF Minerals Equipment

Booth 1038

1370 Valley Vista Drive, Suite 220 Diamond Bar, CA 91765 Tel: (909) 861-8686 www.afmineral.com

Aggregates Equipment

Rooth 2422











9 Horseshoe Road Leola, PA 17540 Tel: (717) 656-2131 Fax: (717) 656-6686 www.aeiscreens.com

AIMS/Actom

Booth 1017



235 W. Oklahoma Ave. Milwaukee, WI 53207 Tel: (414) 482-4200 Fax: (414) 482-4939 www.aimspower.com

Akjay International

Booth 1948

182 Yankee Peddler Path Madison, CT 06443 Tel: (267) 577-5191 Fax: (215) 441-8751 www.akjayint.com

New AKS Lifting Equipment

Booth 2343







P.O. Box 235 East Bernstadt, KY 40729 Tel: (615) 815-8260 www.aksbv.com

Alan Ross-ZB

Booth 840



3240 Commercial Ave. Northbrook, IL 60062 Tel: (847) 480-8900 Fax: (847) 480-1830 www.alanross.biz

Al-jon Manufacturing

Equipment Space A13



15075 Al-jon Ave. Ottumwa, IA 52501 Tel: (641) 455-5642 Fax: (641) 682-6294 www.aljon.com

America Metal Group

Booth 1653



26 Wills Way Piscataway, NJ 08854 Tel: (626) 927-8818 www.yechiu.com

American Baler Company

Booth 1837





800 E. Center St. P.O. Box 29 Bellevue, OH 44811 Tel: (419) 217-8999 www.americanbaler.com

American Iron & Metal

Booth 2153









9100 Henri Bourassa Blvd. East Montreal, QC H1E 2S4 Canada Tel: (514) 494-2000 Fax: (514) 494-3008 www.aimrecyclinggroup.com

American Metal Market

Booth 2042



225 Park Ave. S., 6th Floor New York, NY 10003 Tel: (412) 880-4985 www.amm.com

American Pulverizer Company

Booth 1549



1319 Macklind Ave. St. Louis, MO 63110 Tel: (314) 781-6100 Fax: (314) 781-9209 www.ampulverizer.com

Ameridrives Power Transmission

Booth 2323



449 Gardner St. South Beloit, IL 61080 Tel: (717) 217-3879 Fax: (717) 264-2869 www.altramotion.com

AmeriMex Motor & Controls

Booth 1139







P.O. Box 1549 Houston, TX 77251 Tel: (713) 225-4300 Fax: (713) 225-5707 www.amerimexinc.com



AMISSA

Booth 1950



Av. Industria Siderurgica 2052, Parque Industrial Ramos Arizpe 25900 Mexico Tel: (+52) (844) 488-1660 www.amissa.com.mx

Andritz

Booth 2453



1 Namic Place Glens Falls, NY 12801 Tel: (+49) 173-65-6669 www.andritz.com

Anvil Attachments

Booth 2522



261 Highway 19 Slaughter, LA 70777 Tel: (225) 654-8223 www.anvilattachments.com

ARCA World Logistics

Booth 1028









111 W. Ocean Blvd., 4th Floor Long Beach, CA 90802 Tel: (562) 216-8119 www.arcaworld.com

New Argus Media

Booth 1367



2929 Allen Parkway, Suite 700 Houston, TX 77019 Tel: (713) 429-6343 Fax: (713) 622-2991 www.argusmedia.com

ASKO

Booth 2231



501 W. Seventh Ave. Homestead, PA 15120 Tel: (412) 326-2996 Fax: (412) 461-4180 www.askoinc.com

Atradius

Booth 953







ATM Recyclingsystems

Booth 1720



Josef-Ressel-Gasse 8 Fohnsdorf, STMK 8753 Austria Tel: (+43) 3573-275270 Fax: (+43) 3573-275390 www.atm-recyclingsystems.com

Augustfehn Americas

Booth 1243



16815 Lawson Road Little Rock, AR 72210 Tel: (501) 400-7620 www.augustfehn-americas.com

Auto Data Direct

Booth 806



1379 Cross Creek Circle Tallahassee, FL 32301 Tel: (850) 877-8804 Fax: (850) 877-5910 www.add123.com

Automotive Recyclers Association (ARA)

Booth 647

9113 Church St. Manassas, VA 20110 Tel: (571) 208-0428 www.a-r-a.org

A-Ward

Booth 737



17 Miami Parade Penrose, Auckland 1061 New Zealand Tel: (+64) 9972-0319 www.a-ward.com

New Balcon Enterprises

Booth 2550









P.O. Box 799 Elk Point, SD 57025 Tel: (605) 356-2232 Fax: (605) 356-2122 www.balconinc.com

Bano Recycling

Booth 1621







Via Narlello, 24 35011 Campodarsego (PD) Italy Tel: (+39) 049-9200757 Fax: (+39) 049-9200172 www.banoeco.com

BASF Corporation— **Catalysts Division**

Booth 1822



25 Middlesex-Essex Turnpike Iselin, NJ 08830 Tel: (732) 205-6282 Fax: (732) 205-7136 www.catalysts.basf.com

Bateman Manufacturing

Booth 855



5 Winstar Road Oro-Medonte, ON LOL 2L0 Canada Tel: (705) 487-5020 Fax: (705) 487-5290

www.batemanmanufacturing.com

New Beijing One Stop **Consultation Company**

Booth 2048







Room 1501, No. 3, Pumanshan Bldg., No. 71 Songzhuang Road, Fengtai District Beijing 100079 China Tel: (+86) 10-57469856 www.agsig.cc

Beka Max of America

Booth 1465

258 Sonwil Drive Buffalo, NY 14225 Tel: (905) 821-1050 Fax: (905) 858-0597 www.beka-lube.com

Benlee

Equipment Space A10













30383 Fcorse Road Romulus, MI 48174 Tel: (734) 722-8100 Fax: (734) 722-6662 www.benlee.com

New Best Process Solutions

Booth 848



1071 Industrial Parkway N. Brunswick, OH 44212 Tel: (330) 220-1440 Fax: (330) 220-1447 www.bpsvibes.com

Bhatt International

Booth 906



5829 Manor Lane Parkville, MO 64152 Tel: (816) 741-7077 Fax: (816) 741-7072 www.bhattinternational.com

BHS-Sonthofen

Booth 913









14300 S. Lakes Drive Charlotte, NC 28273 Tel: (980) 335-2544 Fax: (704) 845-1902 www.bhs-recycling.com

New Bi-State Rubber

Booth 1036

1611 Headland Drive Fenton, MO 63026 Tel: (636) 349-2388 Fax: (636) 349-2393 www.bistaterubber.com

Boneng Transmission USA

Booth 1106











1670 Enterprise Parkway Twinsburg, OH 44087 Tel: (330) 425-1516 Fax: (330) 425-1519 www.boneng.com

Bosch Rexroth Corporation

Booth 1448





5150 Prairie Stone Parkway Hoffman Estates, IL 60192 Tel: (847) 645-3612 Fax: (847) 463-8568

www.boschrexroth-us.com New Bottaro Mario SRL Booth 2051





Via F. Baracca, 9 20026 Novate Milanese (MI) Italy Tel: (+39) 10233-2626203 www.bottaro.org

Bowe Knives

Booth 1137



2527 State St. Bettendorf, IA 52722 Tel: (800) 822-2693 Fax: (563) 355-4907 www.bowemachine.com

Brady Recycling Solutions-SAI Booth 2320













1705 Indian Wood Circle Maumee, OH 43537 Tel: (419) 891-1100 Fax: (419) 891-1045 www.bradyplc.com

Brothers Equipment

Booth 2326









1335 E. 171st St. Cleveland, OH 47110 Tel: (216) 458-0180 Fax: (216) 458-0330 www.brosequip.com

Bruker

Booth 1821





415 N. Quay St. Kennewick, WA 99336 Tel: (509) 783-9850 Fax: (509) 735-9696 www.bruker.com

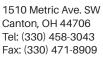
B-Tek Scales

Booth 1727









www.b-tek.com

Buffalo Turbine

Booth 1936









180 Zoar Valley Road Springville, NY 14141 Tel: (716) 592-1000 Fax: (716) 592-1001 www.buffaloturbine.com

Builtrite Manufacturing

Booth 2325

530 Recycle Center Drive Two Harbors, MN 55616 Tel: (218) 595-6179 Fax: (218) 834-5556 www.builtritehandlers.com

Bunting Magnetics Company Booth 1261













500 S. Spencer Road Newton, KS 67114 Tel: (316) 284-2020 Fax: (316) 283-3408 www.buntingmagnetics.com

CASE Construction Equipment

Equipment Space A5











621 State St. Racine, WI 53402 Tel: (262) 636-7498 www.casece.com

Caterpillar

Equipment Space B5











Peoria, IL 61629 Tel: (309) 675-7702 www.cat.com

1100 NE Adams St.

New CCC Group

Booth 2452

5797 Dietrich Road San Antonio, TX 78219 Tel: (210) 602-4513 www.cccgroupinc.com

Central Manufacturing

Booth 2222

4258 Springfield Road East Peoria, IL 61611 Tel: (309) 387-6591 Fax: (309) 387-6941 www.centralmhs.com

Cheng Ho Hsing Heavy Industries Company

Booth 2538



No. 196, Lane 1900, Chung Shan Road, Luh Chu District Kaohsiung 82152 Taiwan Tel: (886) 7-6975188 Fax: (886) 7-6960326 www.chhtw.com

Clement Industries

Equipment Space A14



P.O. Box 914 Minden, LA 71058 Tel: (318) 377-2776 Fax: (318) 371-4369 www.clementind.com

CM Tire Recycling Equipment Booth 1024



1920 Whitfield Ave. Sarasota, FL 34243 Tel: (941) 755-2621 Fax: (941) 753-2308 www.cmtirerecyclingequipment.com

New CoastTec

Booth 2151



9635 Liberty Road, Suite T Randallstown, MD 21133 Tel: (410) 521-1000 Fax: (410) 521-9055 www.coasttec.com

Cole Integrated Systems

Booth 1631



27800 Wick Road Romulus, MI 48174 Tel: (905) 312-5914 Fax: (905) 560-4836 www.coleintegrated.com

Colmar USA

Booth 2269



3790 Commerce Court, Suite 100 Wheatfield, NY 14120 Tel: (716) 693-9877 Fax: (716) 693-9869 www.colmarequipment.com

Colt Refining & Recycling

Booth 925







12A Star Drive Merrimack, NH 03054 Tel: (603) 429-9966 Fax: (603) 429-3255 www.coltrefining.com

Columbia Steel Casting Company

Booth 2143



10425 N. Bloss Ave. Portland, OR 97203 Tel: (503) 286-0685 Fax: (503) 286-1743 www.columbiasteel.com

Company Wrench

Booth 2635

4805 Scooby Lane Carroll, OH 43112 Tel: (740) 422-6027 Fax: (866) 360-7595 www.companywrench.com

New Conductix-Wampfler

Booth 2428











10102 F St. Omaha, NE 68127 Tel: (402) 339-9300 Fax: (402) 339-9627 www.conductix.us

Copper Recovery Booth 2537

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18072 Gothard St. Huntington Beach, CA 92648 Tel: (714) 842-1146 Fax: (714) 842-0406 www.copperrecovery.com

CP Manufacturing

Booth 2237



6795 Calle de Linea San Diego, CA 92154 Tel: (619) 477-3175 Fax: (619) 477-3426 www.cpmfg.com

Cramaro Tarpaulin Systems

Booth 942

600 North Drive Melbourne, FL 32934 Tel: (800) 272-6276 Fax: (321) 757-7633 www.cramarotarps.com

CRO Software Solutions

Booth 1548

170 W. Bell St. Sequim, WA 98382 Tel: (360) 797-1505 www.crosoftware.net

CyclePoint from SourceAmerica

Booth 1125





8401 Old Courthouse Road Vienna, VA 22182 Tel: (844) 292-5376 www.sourceamerica.org

C&Y Global

Booth 2329



121 N. Pasadena Blvd. Pasadena, TX 77506 Tel: (713) 534-6500 Fax: (713) 472-3725 www.cnyltd.com

Dana Holding Corporation-GWB Driveshafts

Booth 1829

3939 Technology Drive Maumee, OH 43537 Tel: (419) 887-5225 www.gwbdriveshaft.com

Danieli Centro Recycling Booth 2021

FE NF



1029 Avenue de la Motte Servolex 73044 Chambery Cedex, France Tel: (+33) 479-622644 Fax: (+33) 479-626349 www.danieli-centro-recycling.com

Delta Aluminum Industry Company

Booth 804



D32 Zhaoqing Asia Metal Resources Recycling Base Longfu Town, Sihui Zhaoqing, China 526200 Tel: (+86) 758-3810168 Fax: (+86) 758-3810886 www.delta-alu.com

DesertMicro

Booth 1724









10550 Deerwood Park Blvd. Suite 650 Jacksonville, FL 32256 Tel: (800) 547-7082 Fax: (904) 241-7333 www.desertmicro.net

Detroit Edge Tool Company

Booth 1854



6570 E. Nevada Detroit, MI 48234 Tel: (313) 366-4120 Fax: (313) 366-1890 www.detroitedge.com

Didion International

Booth 2124



7000 W. Geneva Drive St. Peters, MO 63376 Tel: (636) 278-8700 Fax: (636) 278-3155 www.didion.com

New DLA Disposition Services Recycling Sales Booth 1365





74 Washington Ave. N.



Battle Creek, MI 49037 Tel: (269) 961-5028 Fax: (269) 961-7349 www.dla.mil/dispositionservices.aspx

New DNA Corporation

Booth 741

7777 S. Jones Blvd. Las Vegas, NV 89139 Tel: (702) 931-4705

Domodo International Corporation

Booth 1128







960 S. Village Oaks Drive Covina, CA 91724 Tel: (626) 618-0660 Fax: (626) 575-7999 www.domodointl.com

Doosan Infracore Construction Equipment

Equipment Space B18









250 E. Beaton Drive West Fargo, ND 58078 Tel: (701) 241-8700 www.doosaninfracore.com/ce

DOWA

Booth 2223



370 Lexington Ave., Suite 1002 New York, NY 10017 Tel: (212) 697-3217 Fax: (212) 697-3902 www.dowa.co.jp/index_e.html

Driveline Service of Portland

Booth 1130



9041 NE Vancouver Wav Portland, OR 97211 Tel: (503) 289-2264 Fax: (503) 289-5838 www.driveshafts.com

Dust Control Technology

Booth 2423











1607 W. Chanute Road Peoria, IL 61615 Tel: (309) 693-8600 Fax: (309) 693-8605 www.dustboss.com

Dynamic Recycling

Booth 1118



N5549 County Road Z Onalaska, WI 54650 Tel: (877) 781-4030 Fax: (608) 782-3073 www.dynamicrecycling.com

EASI Computer Systems

Booth 2351

455 Crestlake Drive San Francisco, CA 94132 Tel: (415) 876-6523 www.pwrsell.com/recycle

New ECO Green **Equipment, USA**

Booth 1108

425 North 400 W., Bldg. 3B North Salt Lake, UT 84054 Tel: (801) 505-6841 www.ecogreenequipment.com

E-Crane International USA

Booth 2344







1332 Freese Works Place Galion, OH 44820 Tel: (419) 468-0090 Fax: (419) 468-0074 www.e-crane.com

Booth 1953







Electric Guard Dog

Booth 2526

121 Executive Center Drive Suite 230 Columbia, SC 29210 Tel: (803) 328-2180 Fax: (803) 328-0113 www.electricguarddog.com

ELG Metals

Booth 2148



9400 Rayo Ave. South Gate, CA 90280 Tel: (323) 569-3545 Fax: (323) 569-4145 www.elgmetals.com

Englo, Inc. DBA Engart Booth 1951











Envirosure Solutions Booth 1830

FE NF



1979 E. Broadway Road Tempe, AZ 85282 Tel: (480) 784-4621 Fax: (480) 784-2207 www.envirosure.com

E-Pak Manufacturing

Equipment Space A9

1109 Pittsburgh Ave. Wooster, OH 44691 Tel: (330) 264-0825 Fax: (330) 264-2664 www.epakmanufacturing.com

Equipment International Booth 829



13780 E. Rice Place, Suite 102 Aurora, CO 80015 Tel: (303) 699-7766 Fax: (303) 699-4548 www.equipint.com

Equipment Reuse International

Rooth 539







1525 Industrial Ave. Erie, PA 16505 Tel: (814) 629-4049 Fax: (814) 629-4049 www.equip-reuse.com

Engineered Recycling Systems

Booth 941



P.O. Box 43054 5010 MacDougall Drive SW Atlanta, GA 30336 Tel: (251) 259-5038 Fax: (251) 243-0004 www.erecyclingsystems.com

Equipment Space B2





2200 Asbury Road Erie, PA 16506 Tel: (814) 835-6153 Fax: (814) 835-4960 www.eriez.com

ESCO Corporation Booth 1449

FΕ

2141 NW 25th Ave. Portland, OR 97210 Tel: (503) 778-6768 Fax: (503) 778-6833 www.escocorp.com

E-Tech Management Booth 2442





1980 S. Rochester Ave., Suite 108 Ontario, CA 91761 Tel: (604) 303-7958 www.e-techmanagement.com



Euler Hermes North America Booth 1131











800 Red Brook Blvd. Owings Mills, MD 21117 Tel: (443) 753-0775 www.eulerhermes.us

EyeMax Security Booth 825



885 Woodstock Road Suite 438-278 Roswell, GA 30075 Tel: (678) 523-5780 Fax: (770) 752-8795 www.eyemaxsecurity.com

EZ Crusher

Booth 2261



890 Norway Drive Annandale, MN 55302 Tel: (320) 274-3594 Fax: (320) 274-3859 www.ezcrusher.com

FastMarkets

Booth 926





401 S. LaSalle St., Suite 605 Chicago, IL 60605 Tel: (312) 929-4195 www.fastmarkets.com

FEMCO Holdings Booth 912





754 S. Main St. Ext. Punxsutawney, PA 15767 Tel: (814) 938-9763 Fax: (814) 938-8332 www.femcomachine.com

Ferrex Engineering Booth 1729



230 Westney Road S. Suite 300 Ajax, ON L1S 7J5 Canada Tel: (905) 683-8518 Fax: (905) 683-9350 www.ferrexeng.com

First America Metal Corporation

Booth 2552



1000 Armstrong St. Morris, IL 60450 Tel: (815) 941-9888 Fax: (815) 941-5770 www.firstamericametal.com

FlipScreen Australia

Booth 1565



235 Copland St. Wagga Wagga, NSW 2650 Australia Tel: (+61) 2-6931-8002 Fax: (+61) 2-6931-8003 www.flipscreen.net

Fuchs

Equipment Space A12





11001 Electron Dr Louisville, KY 40299 Tel: (502) 267-2318 www.terex-fuchs.com

GDB International

Booth 905







1 Home News Row New Brunswick, NJ 08901 Tel: (732) 246-3004 Fax: (713) 294-4180 www.gdbinternational.com

Gem Iron & Metal

Booth 2548



1269 W. State St. Ontario, CA 91762 Tel: (909) 983-2168 Fax: (888) 660-0859 www.gem.us.com

General Kinematics Corporation

Booth 1752







5050 Rickert Road Crystal Lake, IL 60014 Tel: (815) 444-3534 Fax: (815) 479-9098 www.generalkinematics.com

Genesis

Booth 2449 Equipment Space B16



1000 Genesis Drive Superior, WI 54880 Tel: (715) 395-3432 www.genesisattachments.com

Gensco Equipment

Booths 1561 and 1664











53 Carlaw Ave. Toronto, ON M4M 2R6 Canada Tel: (416) 465-7521 Fax: (416) 465-4489 www.genscoequip.com

G.J. Sullivan Company

Booth 2427

2400 East Katella Avenue Suite 500 Anaheim, CA 92806 Tel: (714) 621-2330 Fax: (714) 276-2280 www.gjsullivan.com

New Glassico

Booth 928



2310 Michael Faraday Drive San Diego, CA 92154 Tel: (619) 661-5741 Fax: (619) 661-1405 www.caliresources.com

New Global Partners Alliance

Booth 2050



2117 State St. Bettendorf, IA 52722 Tel: (563) 359-9040 Fax: (563) 359-9060 www.global-partners.us

Global Refining Group

Booth 819



618 Main St. Kenbridge, VA 23944 Tel: (877) 257-1404 Fax: (434) 676-9223 www.globalrefininggroup.com

Government Liquidation

Booth 2241







15051 N. Kierland Blvd. Suite 300 Scottsdale, AZ 85254 Tel: (480) 367-1300 www.govliquidation.com

Grand Metal Group

Booth 1652



Room 601, Caihui Bldg., No. 51 Hanhai North Ave., Guicheng Fosham, Guangdong 528200 China

Tel: (+86) 139-02804530 Fax: (+ 86) 757-86333606 www.grandmetalgroup.com

Granutech-Saturn Systems Booth 2043











201 E. Shady Grove Road Grand Prairie, TX 75050 Tel: (972) 790-7800 Fax: (972) 790-8733 www.granutech.com

Greenland America

Booth 2543



1905 Woodstock Road **Suite 2200** Roswell, GA 30075 Tel: (770) 435-1100 Fax: (770) 435-1200 www.greenlandamerica.com

Greystone Alloys

Booth 636



10545 Fisher Road Houston, TX 77041 Tel: (281) 516-2669 Fax: (281) 516-2195 www.greystonealloys.com

Gurona Corporation Booth 2528









333 Gellert Blvd., Suite 161 Daly City, CA 94015 Tel: (415) 812-8940 Fax: (650) 755-6788 www.guronacorp.com

Hammel Recyclingtechnik Equipment Space B3

FE NF EL





Leimbacher Strasse 130 36433 Bad Salzungen, Germany Tel: (+49) 3695-69910 Fax: (+49) 3695-6997-93 www.hammel.de

Hammermills International Booth 2028



14963 S. 49th West Ave. Kiefer, OK 74041 Tel: (918) 584-5884 www.hammermillsintl.com

Hamos GmbH — Advanced **Separation Technologies** Booth 2537



Im Thal 17 Penzberg 82377 Germany Tel: (+49) 8856-9261-0 Fax: (+49) 8856-9261-99 www.hamos.com

New Hanwa Company Booth 1828







18100 Von Karman Avenue #480 Irvine, CA 92612 Tel: (949) 955-2780 Fax: (949) 955-2785 www.hanwa.co.jp

New Harbor Aluminum Intelligence Unit

Booth 1350



8601 Ranch Road 2222 Bldg. 1, Suite 280 Austin, TX 78730 Tel: (210) 568-7705 www.harboraluminum.com

Harris

Booth 1737













315 W. 12th Ave. Cordele, GA 31015 Tel: (229) 273-2500 www.harrisequip.com

HK Metal Trading

Booth 1940

NF

450 Seventh Ave., Suite 2300 New York, NY 10123 Tel: (212) 868-3333 Fax: (212) 868-3331 www.hkmetaltrading.com

Holmatro Booth 1100



505 McCormick Drive Glen Burnie, MD 21061 Tel: (410) 689-3119 Fax: (410) 768-4878 www.holmatro.com

Hosokawa Polymer Systems Booth 2340









63 Fuller Way

Berlin, CT 06037 Tel: (860) 828-0541 www.polysys.com

Hustler Conveyor Company Booth 1549

4101 Crusher Drive

O'Fallon, MO 63368 Tel: (636) 441-8600 Fax: (636) 441-8611 www.hustler-conveyor.com

HydroThrift Corporation Booth 2025











P.O. Box 1037 Massillon, OH 44648 Tel: (330) 837-5141 Fax: (330) 837-0558 www.hydrothrift.com

Imabe of America Booth 1052









3355 NW 41st St. Miami, FL 33142 Tel: (855) 462-2300 www.imabeus.com

Indeco North America

Booth 1723



135 Research Drive Milford, CT 06460 Tel: (203) 713-1030 Fax: (203) 713-1040 www.indeco-breakers.com

Industrial Netting

Booth 1731



7681 Setzler Parkway N. Minneapolis, MN 55445 Tel: (763) 496-6355 Fax: (763) 496-6356 www.industrialnetting.com

International Baler Corporation

Booth 1236













Interstate Batteries Recycling

Booth 2227



12770 Merit Drive, Suite 1000 Dallas, TX 75251 Tel: (972) 715-6694 Fax: (972) 455-6091 www.interstatebatteries.com/recycling

James Environmental Management

Booth 2252

600 Round Rock W. Drive Suite 201 Round Rock, TX 78681 Tel: (512) 244-3631 Fax: (512) 244-0853 www.jamesenvironmental.com

Jiangsu Gaode Hydraulic **Machinery Company**

Booth 2221











No. 691 Chengshan Road, Cheng Dong Subdistrict Jiangyin, Jiangsu 214437 China Tel: (+86) 152-61635390 Fax: (+86) 510-86993993 www.gaodeyeya.com

New Jiangyin Flourish International Trade Company Booth 2327



No. 9 Longyun Road Zhouxi Industrial Park Jiangyin City 214423 China Tel: (+86) 510-80690588 Fax: (+86) 510-86903068 www.balerchina.com

Joest









Jordan Reduction Solutions Booth 2438









Kastle Systems

Booth 2053



6402 Arlington Blvd. Falls Church, VA 22042 Tel: (703) 247-0241 www.kastle.com

K&C International Consulting Company

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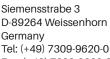
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Water Shark Systems & Clear Blue Environmental

Booth 1728







3828 Civic Center Drive Suite 110 North Las Vegas, NV 89030 Tel: (866) 605-1190 Fax: (866) 571-7670 www.watersharks.com www.clearblueenv.com

WaterTectonics

Booth 2248







6300 Merrill Creek Parkway Suite C-100 Everett, WA 98203 Tel: (425) 349-4200 Fax: (425) 349-4890 www.watertectonics.com

Weigh Pay Solutions

Booth 1929



11265 Loch Lomond Road Middletown, CA 95461 Tel: (888) 440-8858 Fax: (760) 690-8657 www.weighpaysolutions.com

Wendt Corporation

Booth 1035





2555 Walden Ave. Buffalo, NY 14225 Tel: (716) 391-1224 Fax: (716) 393-3444 www.wendtcorp.com

WEN Industries

Booth 1364





12 Webb Drive Merrimack, NH 03054 Tel: (603) 883-7400 Fax: (603) 883-2732 www.gasbuggy.com

Winkle Industries

Booth 1853



2080 W. Main St. Alliance, OH 44601 Tel: (330) 823-9730 Fax: (330) 823-9788 www.winkleindustries.com



New Yota Enterprise Booth 742

9221 Golden Chain Avenue Las Vegas, NV 89147 Tel: (702) 683-8971

Young Corporation Booth 2454

3231 Utah Ave. S. Seattle, WA 98134 Tel: (800) 321-9090 Fax: (206) 682-6881 www.youngcorp.com





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SILENT AUCTION

Roll-Rite DC203 Series

Tarp System for "Lugger" Style Truck carrying similar size (length & height) lugger containers.

Includes:

- Stage adjustable tower with 4" LED work lights and powered coated black finish;
- Roll-Rite tower mount and pivot mounting bracket kits;
- Roll-Rite independent on-board "Electric-Over-Hydraulic" power unit with two (2) function wireless remote control operation;
- Roll-Rite high polished extruded aluminum integrated TarpMASTER Tarp Housing;
- · Tarp Arms & Tarp Pivots;
- Roll-Rite external mount five (5) spring pivot set;
- Roll-Rite 24'x68" SuperTOUGH Mesh Tarp with Side Gromments on 24" Centers.

Freight is included to any address within the continental U.S. Installation not include.

Donated by Roll-Rite LLC (Booth 955)

VALUE: \$6,167.50

Bidding starts at \$1,500

Advertisement in *American Recycler Newspaper*

1/4 page advertisement (5 x 6.25 in.) in both print and digital format in three (3) issues: June, July and August 2016.

Donated by American Recycler News

VALUE: \$2,181

Bidding starts at: \$375

Soda Can Can-imals

These fun figurines are the ultimate eco-friendly decorations! They are handmade in Kenya from recycled aluminum cans and bound with unused telephone wires. Each soda can animal is made entirely by hand, providing income and creative recycling solutions in a country where recycling is rare.

Donated by Robin Wiener and Doug Kramer

VALUE: \$248

Bidding starts at: \$100

One Full-Page, 4-Color Ad in Recycling Today

This full-page four color ad will run in a non-premium location in an issue of the buyer's choice. The ad cannot replace an existing scheduled ad or program and will not count toward a paid frequency rate.

Donated by Recycling Today Magazine

(Booth 1361)

VALUE: \$4,576

Bidding starts at: \$1,000

The 2016 American Music Awards

Guests will receive a two night stay at a downtown Los Angeles hotel and two (2) tickets to the 2016 American Music Awards to be held at the Microsoft Theatre, L.A. Live in Los Angeles. The tentative date of the show is November 20, though that date is SUBJECT TO CHANGE!!

Donated by the Los Angeles Tourism and Convention Board

VALUE: \$2,800

Bidding starts at: \$750

Shredder — Onsite Infeed Control Training

Who's protecting your shredder? This onsite training is open to your shredder operators, inspectors, managers, key suppliers, or all of the above, from one person to a class of 250. Your call. The class can be tailored to your needs, from a company shut down for a training class to an one (1) hour class twice a day before and after the work day. Experience hands on training going through inbound materials looking for noncompliance materials. Let's close the gap between performance and knowledge!

Donated by Industrial Environmental Consultants

VALUE: \$4,777

Bidding starts at: \$1,000

One Full-Page, 4-Color Ad in *SCRAP* Magazine

This ad will run in a non-premium position in one of SCRAP's remaining issues of 2016 (May/June; July/August; September/October; November/December). The ad cannot replace a paid position in a current ad program. Client must provide final ad based on SCRAP ad specifications.

Donated by SCRAP Magazine (Booth 2225)

VALUE: \$3,500

Bidding starts at \$750

Queen of Hearts

Chain link heart with masquerade masks and crow.

Donated by Tucson Iron & Metal

VALUE: \$500Bidding starts at: \$75

Procedures

The Recycling Research Foundation's charity silent auction will be held adjacent to the ISRI Booth, located within the Exhibit Hall. The auction opens at 5 p.m. Monday, April 4 and closes at 2:30 p.m. on Wednesday, April 6.

For most items, winners will be announced by 4 p.m. on Wednesday, April 6. Signs listing the prizes and winners will be posed at the ISRI booth.

Winners must pay for their items at Convention Registration. Payment can be made by credit card (Visa, MasterCard, and American Express), cash, or check. Winners may claim their items at the ISRI booth until 5 p.m. on Wednesday, April 6 or by noon on Thursday, April 7.

Recipients may take their item(s) with them or have them shipped following the convention. There will be a 15% shipping fee if recipients want their items shipped post-convention. Winners who are not present at the end of the auction will be contacted by ISRI staff. All winners have until 5 p.m. EDT on Friday, April 29 to claim their prices and arrange payment. Items not claimed by April 29 will be awarded to the next highest bidder who will have five working days to arrange payment for the item.

ALL SALES ARE FINAL. ISRI offers no warranties as to the quality or value of the items purchased. Winning bids may be tax deductible to the extent they exceed the fair market value of the item. Please consult your tax advisor for details.





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Join recyclers from across the globe for ISRI2017 – New Orleans.

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